

While no “test” is perfect, your answers to some of these questions may help you determine if starting and managing a massage therapy business is right for you.

Circle answer that best describes you. You must answer ALL questions for the test to be accurate.

I'm persistent. I <u>am</u> persistent!	YES	MAYBE	NO
When I'm interested in a project, I need less sleep.	YES	MAYBE	NO
When there's something I want, I keep my goal clearly in mind.	YES	MAYBE	NO
I examine mistakes and I learn from them.	YES	MAYBE	NO
I keep New Year's resolutions.	YES	MAYBE	NO
I have a strong personal need to succeed.	YES	MAYBE	NO
I have new and different ideas.	YES	MAYBE	NO
I am adaptable.	YES	MAYBE	NO
I am curious.	YES	MAYBE	NO
I am intuitive.	YES	MAYBE	NO
If something can't be done, I find a way.	YES	MAYBE	NO
I see problems as challenges.	YES	MAYBE	NO
I take chances.	YES	MAYBE	NO
I'll pursue a "good idea" even if it isn't a "sure thing."	YES	MAYBE	NO
To learn something new, I explore unfamiliar subjects.	YES	MAYBE	NO
I can recover from emotional setbacks.	YES	MAYBE	NO
I feel sure of myself.	YES	MAYBE	NO
I'm a positive person.	YES	MAYBE	NO
I experiment with new ways to do things.	YES	MAYBE	NO
I'm willing to undergo sacrifices to gain possible long term rewards.	YES	MAYBE	NO
I usually do things my own way.	YES	MAYBE	NO
I tend to rebel against authority.	YES	MAYBE	NO
I often enjoy being alone.	YES	MAYBE	NO
I like to be in control.	YES	MAYBE	NO
I have a reputation for being stubborn.	YES	MAYBE	NO

Give yourself 3 pts for each YES answer; 2 pts for each MAYBE answer; 1 pt for each NO answer.

If your score is:

60-75 You can start that business plan! You have the earmarks of an entrepreneur.

48-59 You have potential, but need to push yourself.

37-47 You may not want to start a business alone. Look for a business partner who can compliment you in areas in which you're weak.

Below 37 Self employment may not be for you. You will probably be happier and more successful working for someone else. However, only YOU can make that decision.

(Test adapted from American Women's Development Corporation website)